



COVIDIEN

Covidien plc Product Revenue Reporting Changes

December 16, 2013

What Is Changing?

Reportable segments

- Medical Supplies business in Western Europe now reflected in Medical Devices reportable segment consistent with how the business is managed (see slide 5)

Sales reporting of product categories

- Surgical Solutions – Advanced Surgical and General Surgical
- Vascular Therapies – Peripheral Vascular and Neurovascular
- Respiratory & Patient Care – Patient Monitoring, Airway & Ventilation, Nursing Care and Patient Care

Revenue guidance presented for three major product categories

Why Change?



 Better aligns revenue reporting with the way we operate our business 

 Provides a worldwide view of sales by category 

Other Information

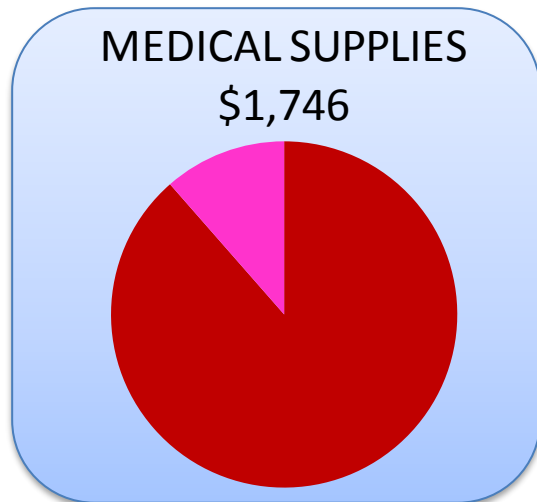
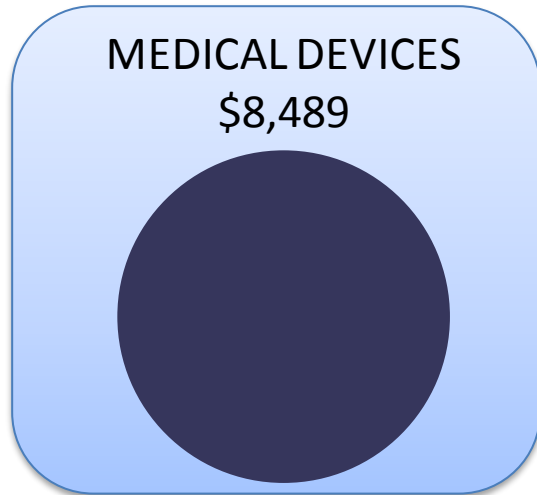
 All changes will be reflected in our first quarter 2014 earnings release 

 Sales of biosurgery sealants will be included in General Surgical product category until disposition 

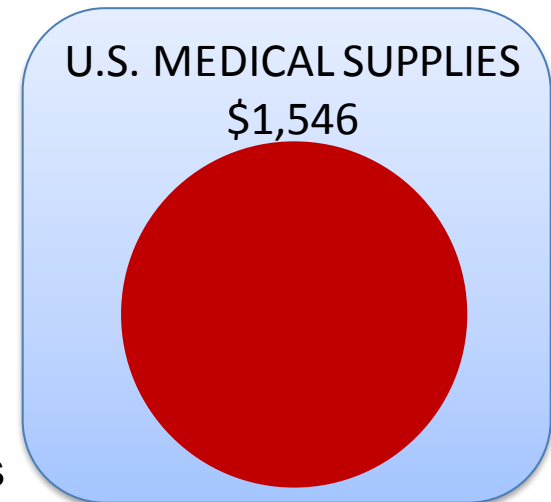
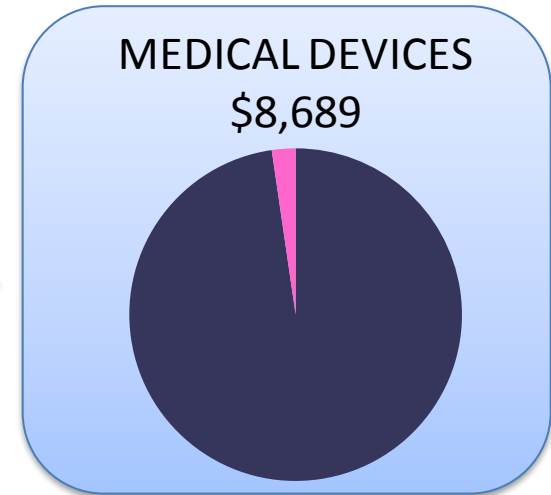
 Sales from Given Imaging will be reflected in Advanced Surgical product category once the transaction closes 

FY 2013 Reportable Segment Net Sales (\$ millions)

Prior View



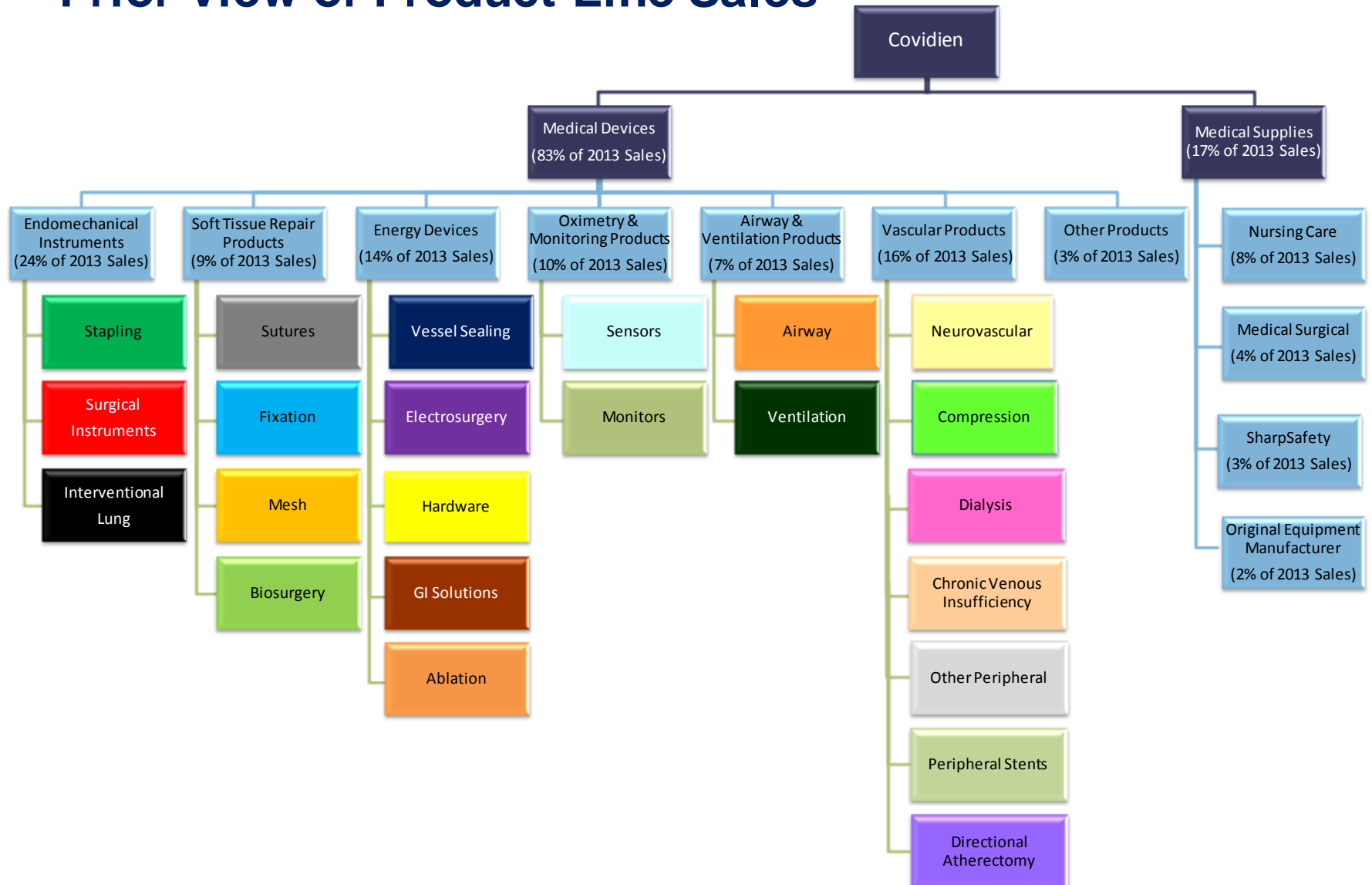
New View



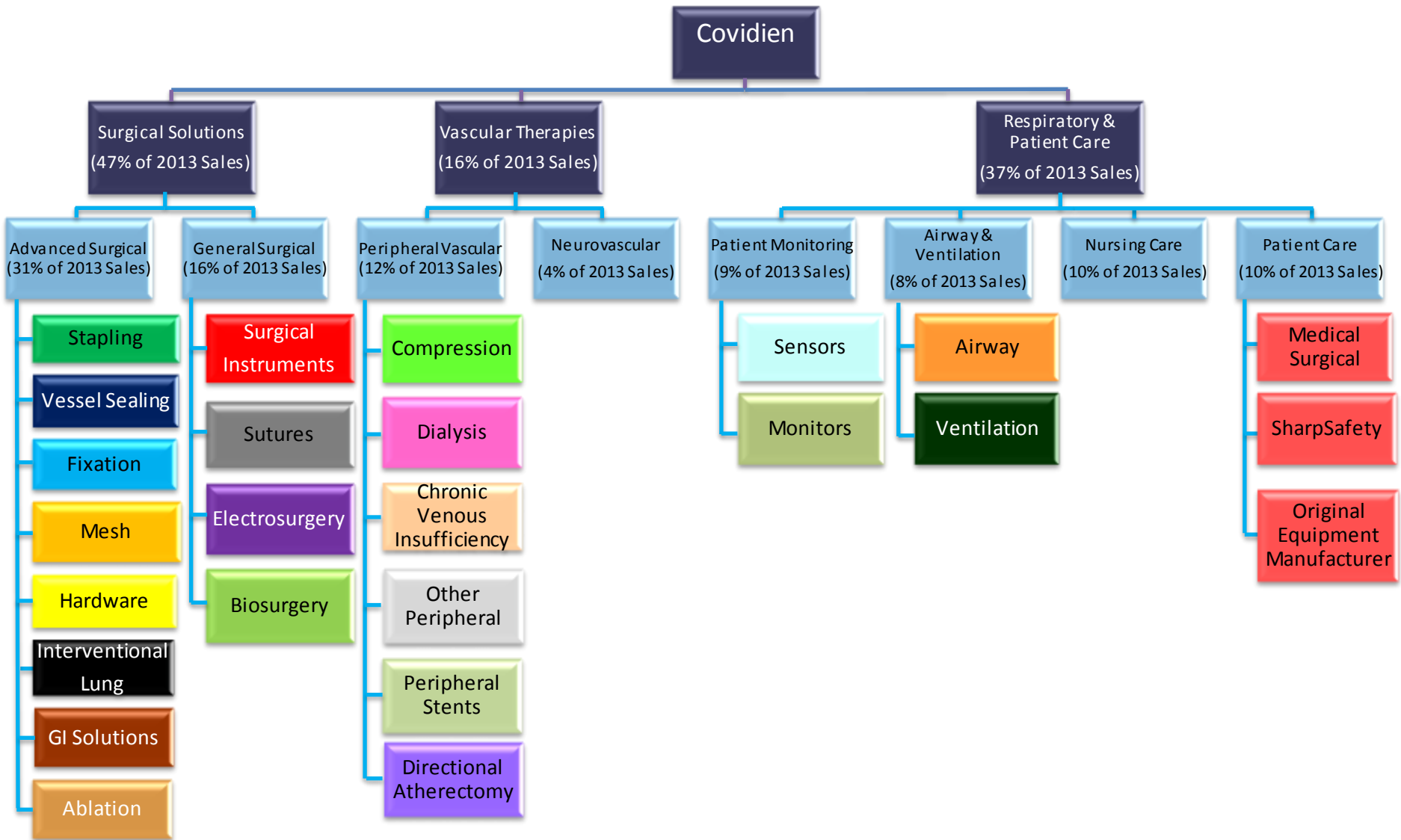
European Medical Supplies
\$200 Million

- Medical Devices
- U.S. Medical Supplies
- European Medical Supplies

Prior View of Product Line Sales



New View of Product Line Sales



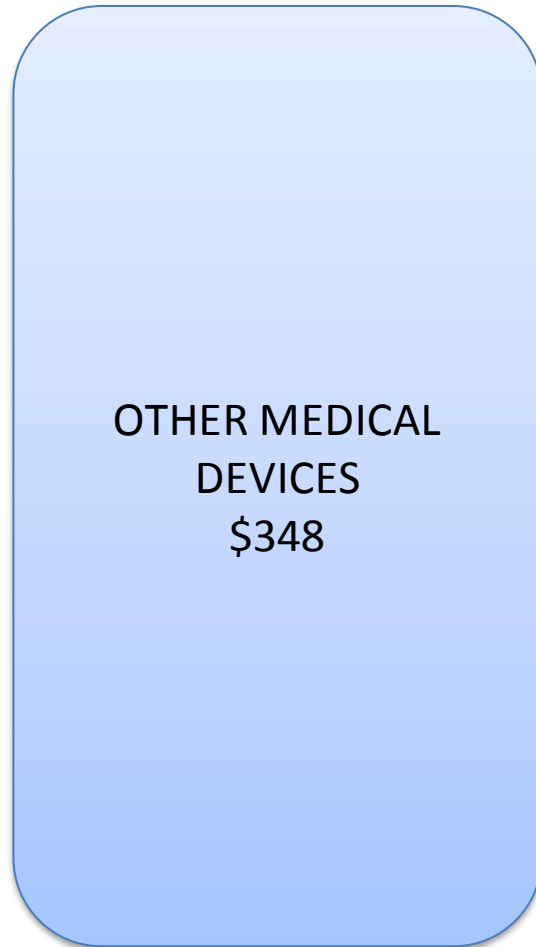
Other Medical Devices

- Previously, we reported an “Other Products” category in Medical Devices with 2013 net sales of \$348 million
- The majority of “Other Products” was comprised of Medical Supplies sales outside of the U.S. and Western Europe
- As part of this process, we are moving these sales to new product categories
- The result of this move will show full worldwide sales by each product category going forward
- Slide 10 illustrates the components of this category under both the prior view and the new view

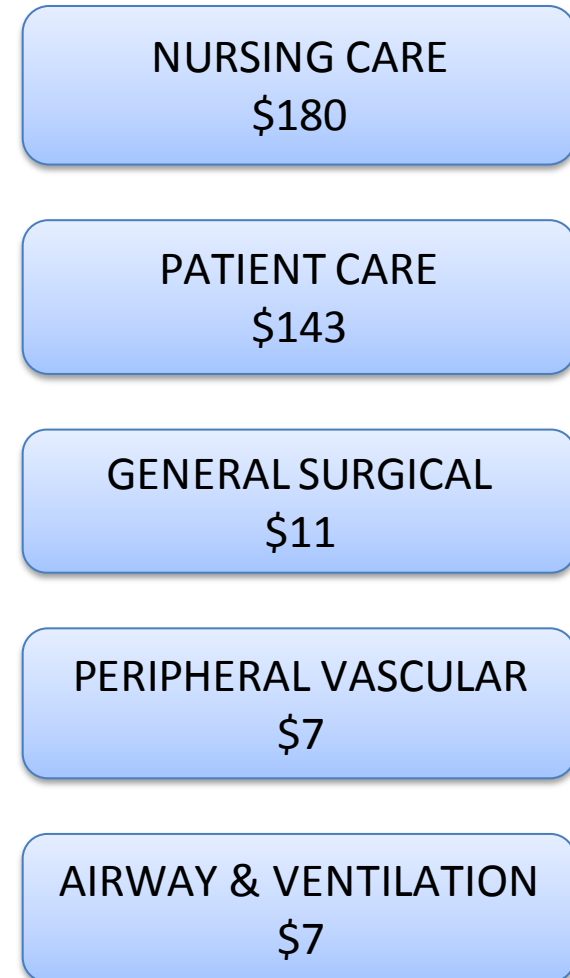
Other Medical Devices Mapping

FY 2013 Net Sales (\$ millions)

Prior View



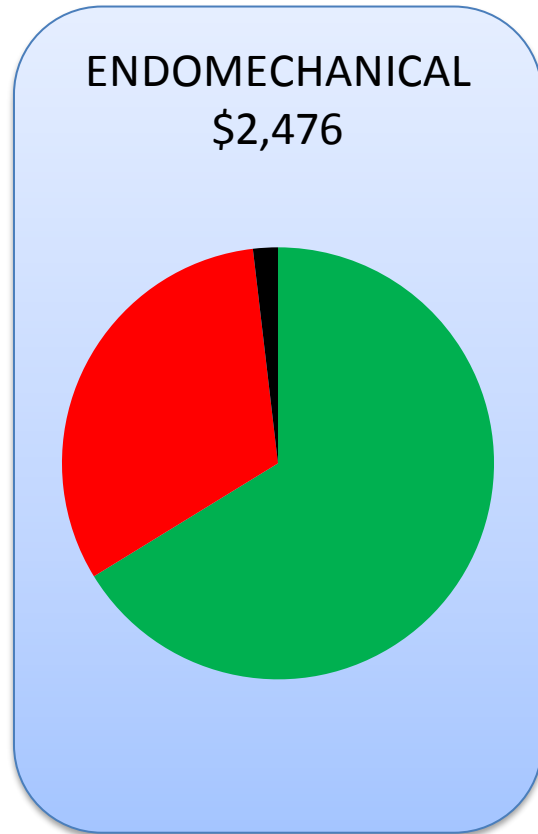
New View



Surgical Solutions Mapping

FY 2013 Net Sales (\$ millions)

Prior View



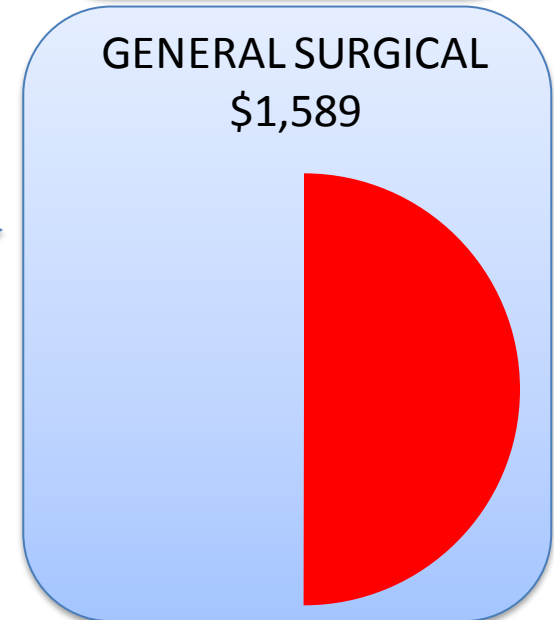
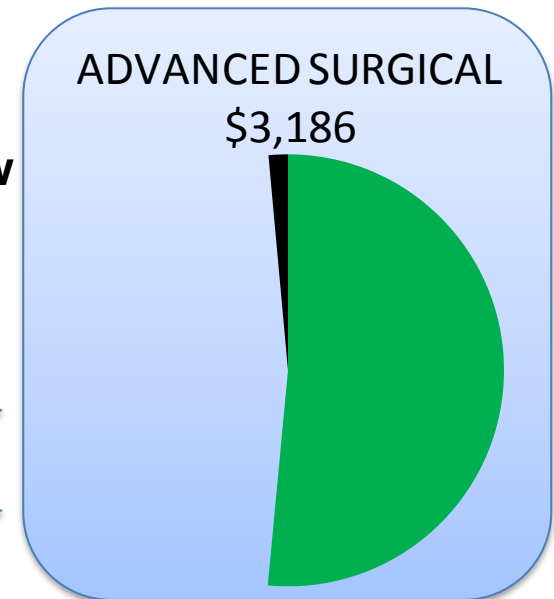
New View

Interventional Lung

Stapling

Surgical Instruments

- Stapling
- Surgical Instruments
- Interventional Lung

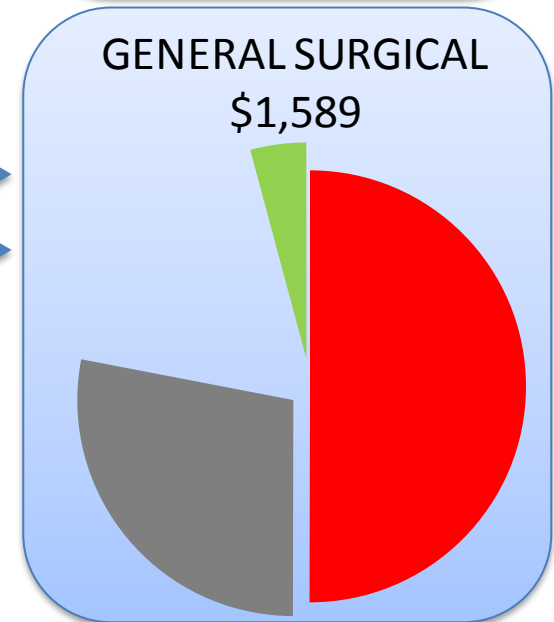
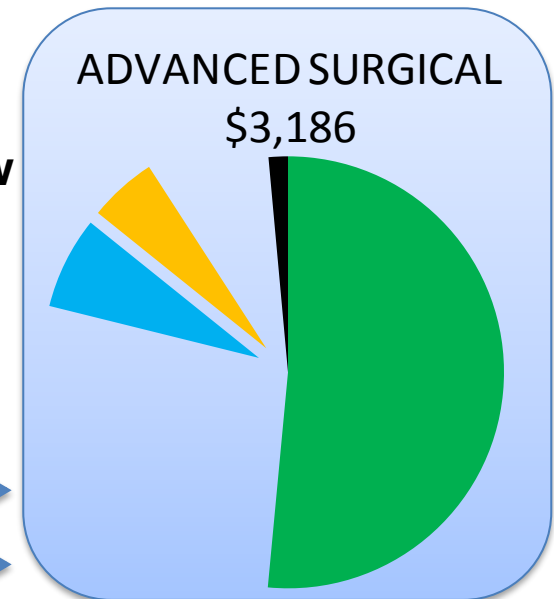


FY 2013 Net Sales (\$ millions)

Prior View



New View



Fixation

Mesh

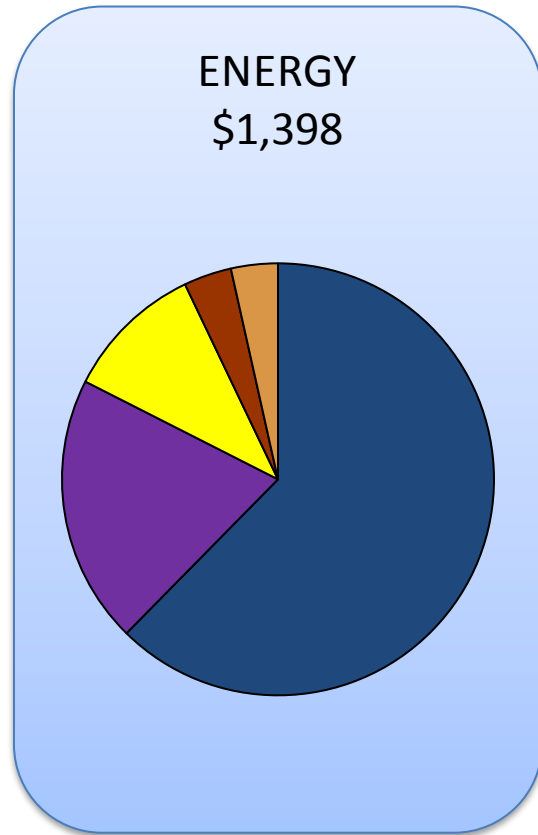
Biosurgery

Sutures

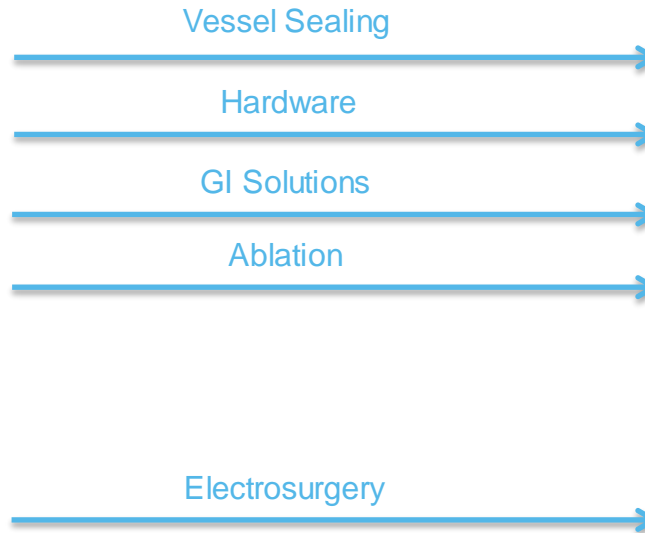
- Sutures
- Fixation
- Mesh
- Biosurgery

FY 2013 Net Sales (\$ millions)

Prior View

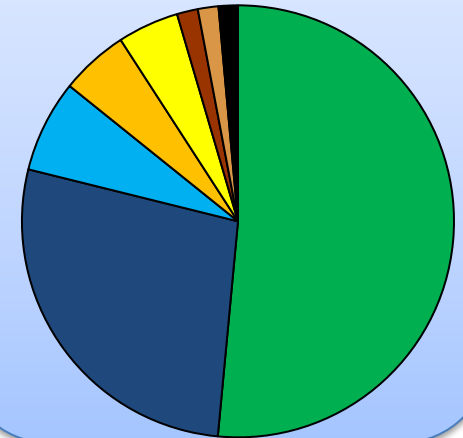


New View

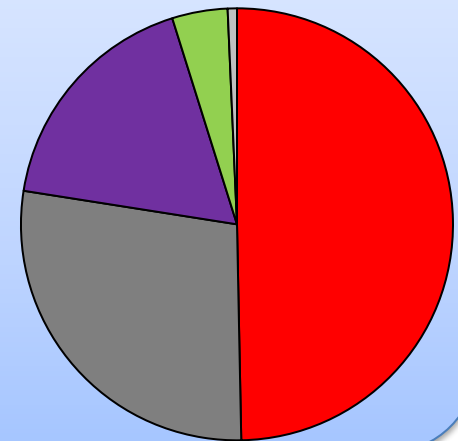


- Vessel Sealing
- Electrosurgery
- Hardware
- GI Solutions
- Ablation
- Other*

ADVANCED SURGICAL
\$3,186



GENERAL SURGICAL
\$1,589



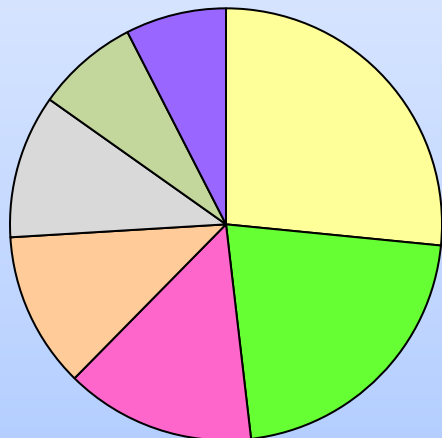
* Previously in Other Medical Devices

Vascular Therapies Mapping

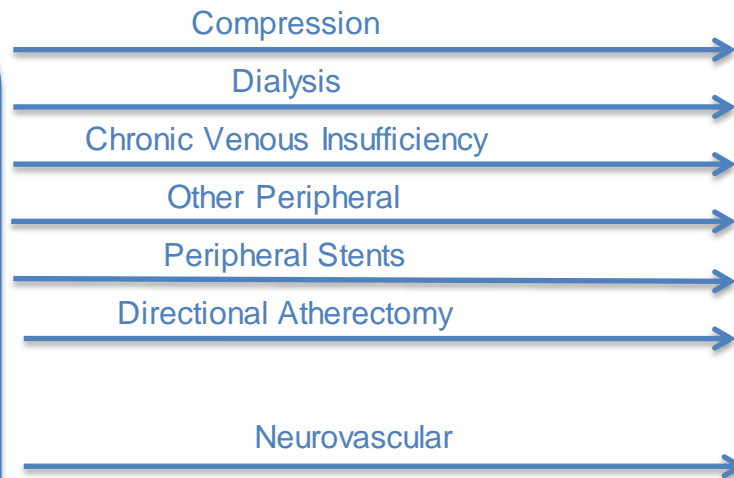
FY 2013 Net Sales (\$ millions)

Prior View

VASCULAR
\$1,645



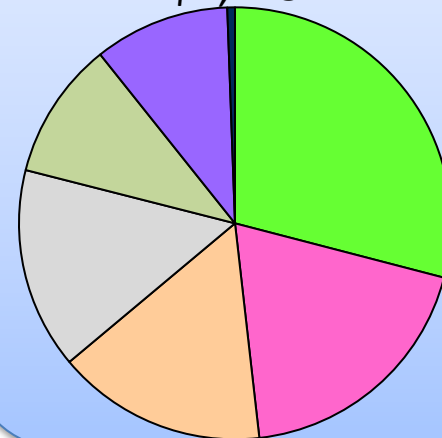
New View



- Neurovascular
- Compression
- Dialysis
- Chronic Venous Insufficiency
- Other Peripheral
- Peripheral Stents
- Directional Atherectomy
- Other*

* Previously in Other Medical Devices

PERIPHERAL VASCULAR
\$1,215



NEUROVASCULAR
\$437

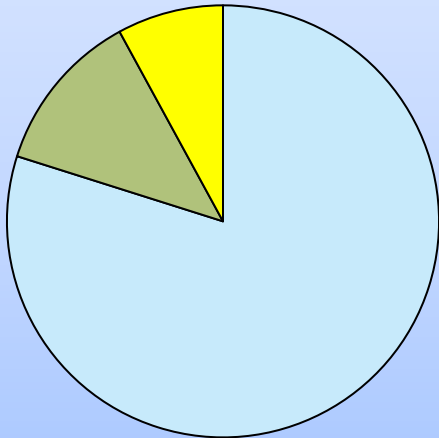


Respiratory and Patient Care Mapping

FY 2013 Net Sales (\$ millions)

Prior View

OXIMETRY &
MONITORING
\$969



Sensors

Monitors

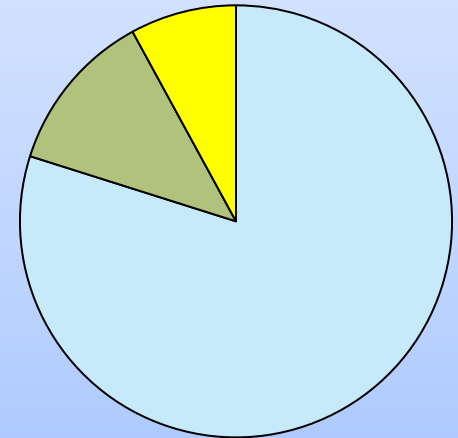
Other



- Sensors
- Monitors
- Other

New View (No change)

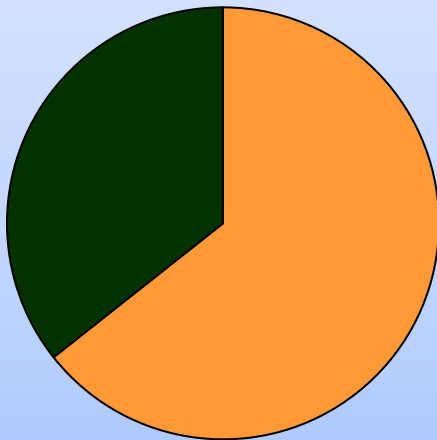
PATIENT
MONITORING
\$969



FY 2013 Net Sales (\$ millions)

Prior View

AIRWAY &
VENTILATION
\$763

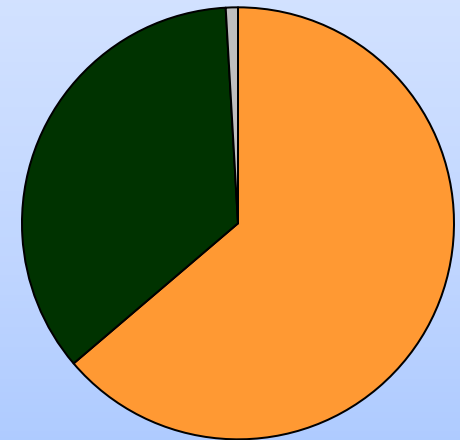


Airway

Ventilators

New View

AIRWAY &
VENTILATION
\$770



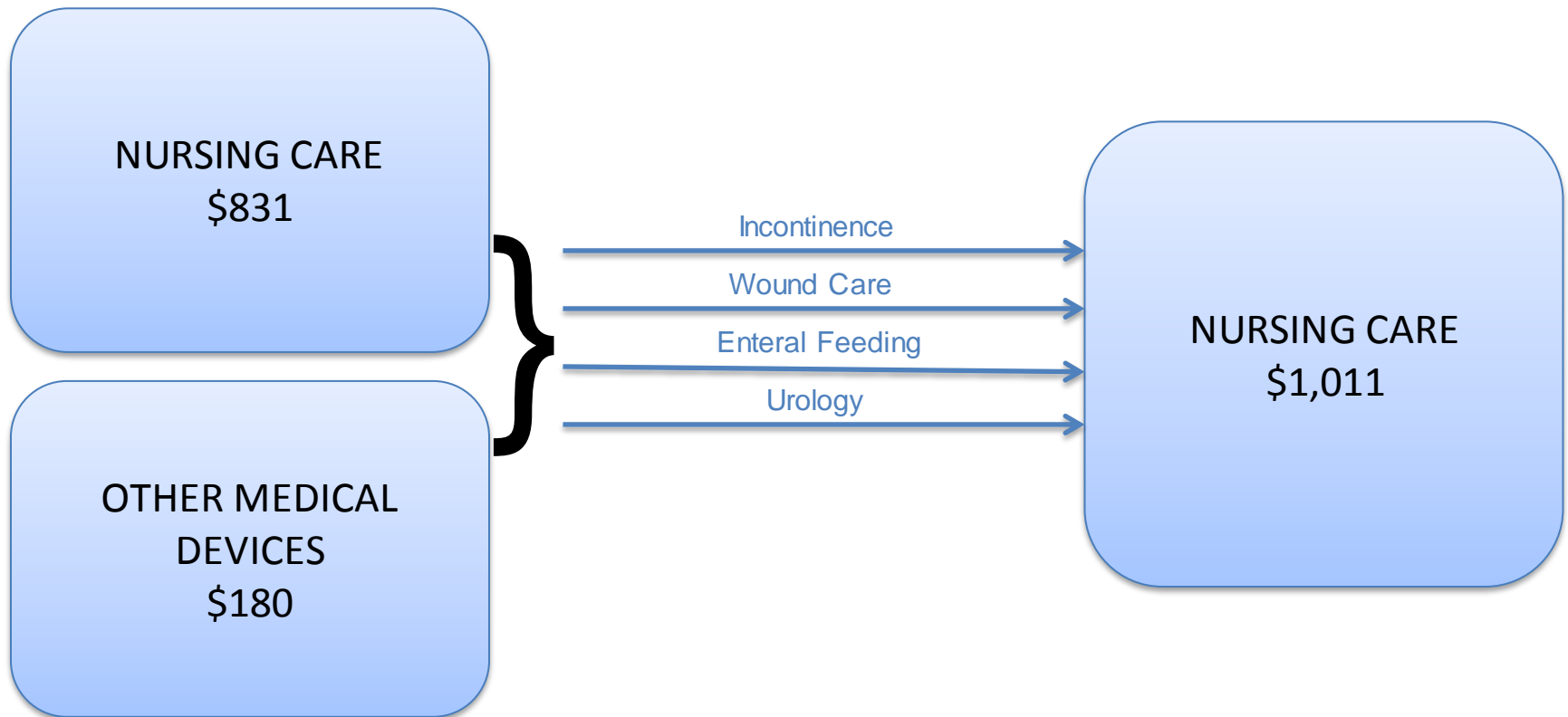
- Airway
- Ventilation
- Other*

* Previously in Other Medical Devices

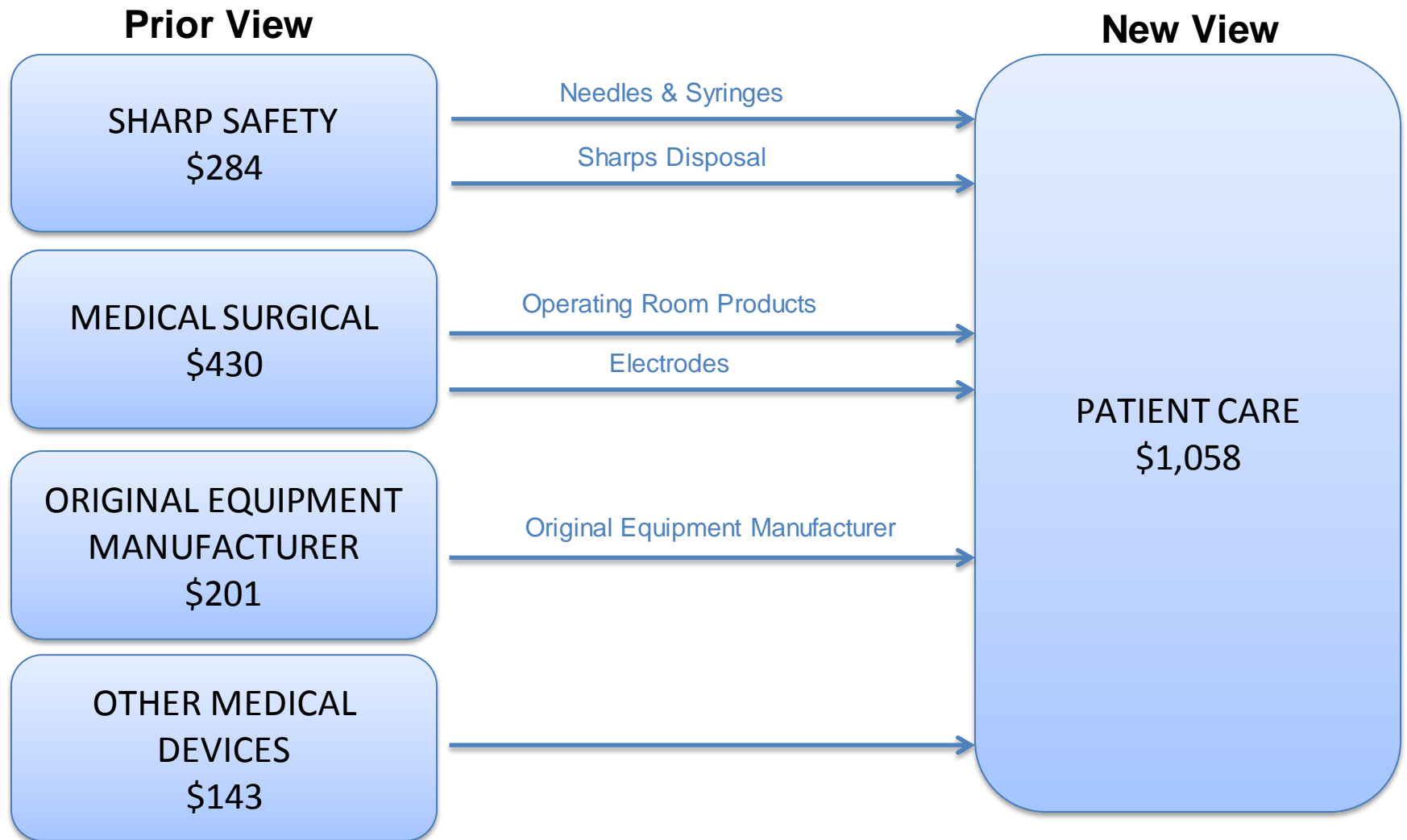
FY 2013 Net Sales (\$ millions)

Prior View

New View



FY 2013 Net Sales (\$ millions)





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Covidien plc Product Revenue Reporting Changes

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