

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the quarterly period ended July 29, 1994

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES
EXCHANGE ACT OF 1934 For the transition period from _____ to _____

Commission File Number 1-7707

MEDTRONIC, INC.
(Exact name of registrant as specified in its charter)

Minnesota
(State of incorporation)

41-0793183
(I.R.S. Employer
Identification No.)

Central Avenue N.E.
Minneapolis, Minnesota 55432
(Address of principal executive offices)

Telephone number: (612) 574-4000

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Shares of common stock, \$.10 par value, outstanding on September 2, 1994:

57,439,042

PART I--FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

MEDTRONIC, INC.
CONSOLIDATED STATEMENT OF EARNINGS
(Unaudited)

Three months ended
July 29, July 30,
1994 1993

(in thousands, except
per share data)

Net sales	\$403,795	\$331,306
Costs and expenses:		
Cost of products sold	126,396	101,257
Research and development expense	44,134	37,329
Selling, general, and administrative expense	135,021	127,931
Interest expense	2,657	2,069
Interest income	(2,279)	(1,676)
Gain on sale of subsidiary	0	(13,962)
	-----	-----
Total costs and expenses	305,929	252,948
	-----	-----
Earnings before income taxes	97,866	78,358
Provision for income taxes	32,785	25,858
	-----	-----
Net earnings	\$ 65,081	\$ 52,500
	=====	=====
Weighted average shares outstanding	57,721	57,713
Net earnings per share	\$ 1.13	\$ 0.91
	=====	=====

See accompanying notes to condensed consolidated financial statements.

MEDTRONIC, INC.
CONDENSED CONSOLIDATED BALANCE SHEET
(Unaudited)

July 29, April 30,
1994 1994
(in thousands)

ASSETS	July 29, 1994	April 30, 1994
Current assets:		
Cash and cash equivalents	\$ 76,967	\$ 108,720
Short-term investments	76,192	72,694
Accounts receivable, less allowance for doubtful accounts of \$21,537 and \$20,123	339,986	340,927
Inventories:		
Finished goods	101,178	102,163
Work in process	50,466	50,751
Raw materials	60,953	60,384
	-----	-----
Total inventories	212,597	213,298
Prepaid expenses and other current assets	113,499	110,218
	-----	-----
Total current assets	819,241	845,857
Property, plant, and equipment	647,075	609,945
Accumulated depreciation	(337,291)	(308,160)
	-----	-----
Net property, plant, and equipment	309,784	301,785
Goodwill and other intangible assets, net	357,214	367,238
Other assets	125,681	108,372
	-----	-----
Total assets	\$ 1,611,920	\$ 1,623,252
	=====	=====

LIABILITIES AND SHAREHOLDERS' EQUITY

Current liabilities:		
Short-term borrowings	\$ 92,822	\$ 58,173
Accounts payable	71,763	140,295
Accrued liabilities	250,415	240,976
	-----	-----
Total current liabilities	415,000	439,444
Long-term liabilities	113,854	114,401
Deferred income taxes	19,687	15,915
Shareholders' equity:		
Common stock--par value \$.10	5,742	5,813
Retained earnings	1,092,165	1,089,681
Cumulative translation adjustment	(2,228)	(9,702)
	-----	-----
Receivable from Employee Stock Ownership Plan	1,095,679	1,085,792
	(32,300)	(32,300)
	-----	-----
Total shareholders' equity	1,063,379	1,053,492
	-----	-----
Total liabilities and shareholders' equity	\$ 1,611,920	\$ 1,623,252
	=====	=====

See accompanying notes to condensed consolidated financial statements.

MEDTRONIC, INC.
CONDENSED STATEMENT OF CONSOLIDATED CASH FLOWS
(Unaudited)

	Three months ended	
	July 29, 1994	July 30, 1993
	(in thousands)	
OPERATING ACTIVITIES:		
Net earnings	\$ 65,081	\$ 52,500
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation and amortization	30,168	18,132
Gain on sale of subsidiary, net of tax	--	(9,424)
Change in assets and liabilities excluding effects of divestiture:		
Decrease in accounts receivable	5,857	12,954
Decrease in inventories	1,960	5,328
Decrease in accounts payable and accrued liabilities	(23,636)	(9,814)
Changes in other operating assets and liabilities	(11,451)	(8,212)
	-----	-----
Net cash provided by operating activities	67,979	61,464
INVESTING ACTIVITIES:		
Additions to property, plant, and equipment	(27,929)	(13,878)
Proceeds from sale of subsidiary	--	21,000
Purchases of marketable securities	(10,079)	(10,150)
Sales of marketable securities	9,755	9,500
Other investing activities (net)	4,755	(3,353)
	-----	-----
Net cash (used in) provided by investing activities	(23,498)	3,119
FINANCING ACTIVITIES:		
Increase (decrease) in short-term borrowings (net)	37,212	(43,941)
(Reductions) additions to long-term debt (net)	(5,237)	4,325
Decrease in acquisition price payable	(39,130)	--

Dividends to shareholders	(11,831)	(9,817)
Repurchase of common stock	(59,079)	(27,384)
Issuance of common stock	1,366	3,322
	-----	-----
Net cash used in financing activities	(76,699)	(73,495)
Effect of exchange rate changes on cash and cash equivalents	465	(241)
	-----	-----
Net Change in Cash and Cash Equivalents	(31,753)	(9,153)
Cash and cash equivalents at beginning of period	108,720	76,994
	-----	-----
Cash and cash equivalents at end of period	\$ 76,967	\$ 67,841
	=====	=====

See accompanying notes to condensed consolidated financial statements.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Note 1 - Basis of Presentation

The unaudited condensed consolidated financial statements include the accounts of Medtronic, Inc. and all of its subsidiaries, after elimination of all significant intercompany transactions and accounts. In the opinion of management, all adjustments necessary for a fair presentation of operating results have been made. All such adjustments are of a normal recurring nature. Operating results for interim periods are not necessarily indicative of results which may be expected for the year as a whole.

Note 2 - Accounting Change

On May 1, 1994, the company adopted Statement of Financial Accounting Standard (SFAS) 115. SFAS 115 established standards of financial accounting and reporting for investments in equity securities that have readily determinable fair values and for all investments in debt securities. Those investments are classified and accounted for in three categories. The company's securities investments that are bought and held principally for the purpose of selling them in the near term are classified as trading securities. Trading securities are recorded at fair value on the balance sheet in cash and cash equivalents or short-term investments with the change in fair value during the period included in earnings. Securities investments that the company has the positive intent and ability to hold to maturity are classified as held-to-maturity securities and recorded at amortized cost in short-term investments or other assets. Securities investments not classified as either held-to-maturity or trading securities are classified as available-for-sale securities. Available-for-sale securities are recorded at fair value in short-term investments or other assets on the balance sheet, with the change in fair value during the period excluded from earnings and recorded net of tax as a component of retained earnings.

In accordance with SFAS 115, prior period financial statements have not been restated to reflect the change in accounting principle, however, the effect of this change to reflect the net unrealized holding gains related to securities classified as available-for-sale was to increase shareholders' equity at May 1, 1994 by \$10,066 (net of \$5,420 of deferred income taxes). This change in accounting principle had no impact on the statement of earnings for the quarter ended July 29, 1994.

There were no realized gains or losses on sales of available-for-sale or held-to-maturity securities during the first quarter ended July 29, 1994. At July 29, 1994, the balance of net unrealized holding gains included as a component of retained earnings was \$8,003 (net of deferred income taxes of \$4,309).

Note 3 - Subsequent Event

On August 31, 1994, the Board of Directors approved a two-for-one common stock split in the form of a 100 percent stock dividend. This stock split will be effective for shareholders of record at the close of business on September 15, 1994 and distribution is expected to be made on September 30, 1994.

Earnings per share adjusted for the pro forma effect of the stock split will be \$0.56 and \$0.45 for the three-month periods ended July 29, 1994 and July 30, 1993, respectively. The effect of the stock split on shareholders' equity will be to double shares issued and outstanding to 114,834,294 and 116,257,428 at July 29, 1994 and April 30, 1994, respectively, and reclass \$5,742 and \$5,813 from retained earnings to common stock at July 29, 1994 and April 30, 1994, respectively.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations

Net Earnings

Net earnings for the first quarter ended July 29, 1994, were \$65.1 million, an increase of 24.0 percent over the \$52.5 million of the same quarter a year ago. Earnings per share were \$1.13, representing a 24.2 percent increase over the \$0.91 per share of the first quarter last year.

Sales

Exclusive of the effects of foreign currency translation and previously disclosed acquisitions and divestitures, sales for the quarter ended July 29, 1994 increased 16.0 percent over last year. Sales growth in the quarter was positively impacted by \$5.9 million of favorable exchange rate movements caused primarily by the weakening of the U.S. dollar versus major European currencies and the Japanese yen. Given the uncertainties in world health care markets, it is unclear whether the significant growth rate of the first quarter will continue.

The increase in sales on a comparable operations basis was attributable to double-digit percentage increases within each of the company's three businesses (pacing, other cardiovascular, and neurological and other businesses). Worldwide sales of the pacing business on a comparable operations basis grew 16.4 percent in the quarter, reflecting double-digit percentage growth in both the bradycardia and tachyarrhythmia management businesses. Bradycardia sales continued to surpass the market rate of growth led by rapid acceptance of the Thera(TM) pacemaker system in Europe, the new Collection pacemakers from Medtronic Vitatron in Europe and Japan, and the Medtronic Elite II(R) dual chamber, rate responsive pacemaker, which continued to solidify its position as the pacemaker of choice in the United States and Japan. Tachyarrhythmia management non-U.S. sales were led by the company's Jewel(TM) PCD(R) implantable cardioverter-defibrillator while the Medtronic PCD Transvene(R) system continued to lead U.S. sales growth.

Sales of the other cardiovascular business, consisting of interventional vascular, heart valves, and cardiopulmonary, increased 12.1 percent on a comparable operations basis in the quarter ended July 29, 1994. The interventional vascular business continued to gain market share due to strong sales growth led by the Panther(TM) and 14K(R) balloon catheters in the United States and joined by the Gold Xchange(TM) rapid-exchange catheter in non-U.S. markets. This growth resulted from significant unit sales growth, which more than offset continuing reductions in average selling prices. Solid cardiopulmonary sales growth continued to be led by sales of centrifugal blood pumps and oxygenators. The cardiopulmonary business also received solid revenue contributions from organizations acquired near the end of fiscal 1994. Sales of the heart valves business showed only modest improvement in the quarter ended July 29, 1994.

Sales of the neurological and other business for the quarter ended July 29, 1994 increased 26.0 percent over comparable operations of the same quarter a year ago, led by U.S. sales of the Medtronic SynchroMed(R) implantable drug infusion system for treatment of spasticity.

Cost of Products Sold

Cost of products sold as a percent of sales was 31.3 percent for the quarter compared to 30.6 percent for the same quarter a year ago. The slight increase in cost of products sold is primarily the result of recent acquisitions and pricing pressures within the interventional vascular business.

Selling, General, and Administrative Expense (SG&A)

SG&A expense for the quarter ended July 29, 1994 was \$135.0 million compared to \$127.9 million for the comparable period last year. SG&A as a percent of sales was 33.4 percent for the current quarter compared to 34.3 percent for the same period last year after adjusting the prior period expense for \$14.3 million of non-recurring charges primarily relating to adoption of a new accounting principle and a provision for potentially uncollectable trade and other receivables. The decrease in SG&A as a percent of sales, exclusive of non-recurring charges in the prior year, is attributable to strong sales growth, divestitures in prior periods, effective spending controls, and increased royalty income, which are partially offset by increased currency expense and spending associated with newly acquired organizations.

Income Taxes

Federal tax legislation was passed in August 1993 which increases the U.S. corporate income tax rate, retroactively reinstates the research tax credit, and beginning in 1995, limits U.S. tax benefits from operations in Puerto Rico. The increase in the federal tax rate and Puerto Rico benefit limitations will put upward pressure on the company's effective tax rate. Accordingly, the estimated effective tax rate for the company's current fiscal year is 33.5 percent compared to an effective rate of 33.0 percent for the fiscal year ended April 30, 1994. However, the impact of the federal tax legislation on the effective tax rate in future years will be primarily dependent upon the level of operating activity in Puerto Rico and the level of research activities. Accordingly, the company cannot determine the impact the tax legislation will have on future operating results.

Liquidity and Capital Resources

Operating activities provided \$68.0 million of cash and cash equivalents for the first quarter ended July 29, 1994 compared to \$61.5 million in the same period a year ago. Working capital was \$404.2 million at July 29, 1994, compared to \$406.4 million at April 30, 1994. The current ratio was 2.0:1 and 1.9:1 at July 29, 1994 and April 30, 1994, respectively. Cash and cash equivalents decreased \$31.8 million during the three months ended July 29, 1994. This decrease is primarily attributable to stock repurchases made during the quarter ended July 29, 1994. Other significant uses of cash during the quarter included the reduction of trade accounts payable and accrued liabilities, purchases of property, plant and equipment, dividends to shareholders, and the cash payment associated with the fiscal 1994 acquisition of Electromedics, Inc. which was funded with additional short term borrowings.

PART II -- OTHER INFORMATION

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

At the company's 1994 Annual Meeting of Shareholders held on August 31, 1994, the shareholders approved the following:

(a) The election of five class II directors of the company to serve for three-year terms ending in 1997, as follows:

Director	Votes For	Votes Withheld
William W. George	46,573,562	906,640
Bernadine P. Healy, M.D.	45,992,315	1,487,887
Richard L. Schall	46,583,354	896,849
Gordon M. Sprenger	46,604,620	875,582
Richard A. Swalin, Ph.D.	46,590,382	889,820

There were no broker non-votes.

(b) A proposal to adopt the Medtronic, Inc. 1994 Stock Award Plan, effective as of April 29, 1994. The proposal received 37,732,231 votes for, and 9,261,930 against, ratification. There were 486,039 abstentions and no broker non-votes.

(c) A proposal to approve the Medtronic, Inc. Management Incentive Plan, effective as of April 29, 1994. The proposal received 44,308,800 votes for, and 2,606,880 against, ratification. There were 564,520 abstentions and no broker non-votes.

(d) A proposal to ratify the appointment of Price Waterhouse to serve as independent auditors of the company for the fiscal year ending April 30, 1995. The proposal received 47,233,376 votes for, and 99,931 against, ratification. There were 146,894 abstentions and no broker non-votes.

Item 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

11 - Statement on computation of per share earnings
27 - Financial Data Schedule (For SEC use only)

(b) Reports on Form 8-K

No report on Form 8-K was filed by the company during the quarter ended July 29, 1994.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Medtronic, Inc.
(Registrant)

Date: September 9, 1994

/s/ WILLIAM W. GEORGE

William W. George
President
and Chief Executive Officer

Date: September 9, 1994

/s/ ROBERT L. RYAN

Robert L. Ryan
Senior Vice President
and Chief Financial Officer

STATEMENT RE COMPUTATION OF
PER SHARE EARNINGSMEDTRONIC, INC.
(Unaudited)
(in thousands)

	Three months ended	
	July 29, 1994	July 30, 1993
	----	----
PRIMARY		
Shares outstanding:		
Weighted average outstanding	57,721	57,713
Share equivalents (1) (2)	555	458
Adjusted shares outstanding (2)	58,276	58,171
	=====	=====
FULLY DILUTED		
Shares outstanding:		
Weighted average outstanding	57,721	57,713
Share equivalents (1) (2)	754	522
Adjusted shares outstanding (2)	58,475	58,235
	=====	=====
Net earnings	\$65,081	\$52,500
	=====	=====

(1) Share equivalents consist primarily of nonqualified stock options.

(2) This calculation is submitted in accordance with Regulation S-K item 601(b)(11) although not required by footnote 2 to paragraph 14 of APB Opinion No. 15 because it results in dilution of less than 3%.

<ARTICLE>

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<LEGEND> The schedule contains summary financial information extracted from the Consolidated Statement of Earnings and Condensed Consolidated Balance Sheet for the Quarterly period ended July 29, 1994 filed with the SEC on Form 10-Q and is qualified in its entirety by reference to such financial statements.

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