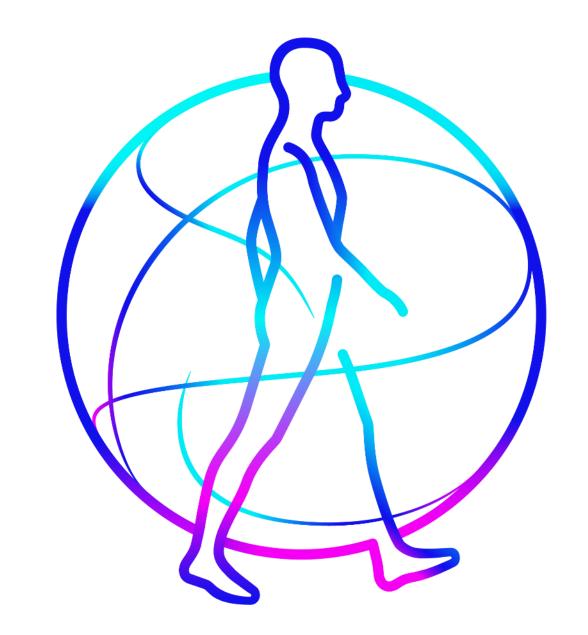
## Medtronic

Engineering the extraordinary

# Investor Handout

February 2024



Inquiries:

investor.relations@medtronic.com

#### **Forward Looking Statements**

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, which are subject to risks and uncertainties, including risks related to competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of medical products, government regulation, geopolitical conflicts, general economic conditions, and other risks and uncertainties described in the company's periodic reports on file with the U.S. Securities and Exchange Commission including the most recent Annual Report on Form 10-K of the company. Actual results may differ materially from anticipated results. Medtronic does not undertake to update its forward-looking statements or any of the information contained in this presentation, including to reflect future events or circumstances.

#### Non-GAAP financial measures

Certain information in this presentation includes calculations or figures that have been prepared internally and have not been reviewed or audited by our independent registered public accounting firm. Use of different methods for preparing, calculating or presenting information may lead to differences and such differences may be material. This presentation contains financial measures and guidance which are considered "non-GAAP" financial measures under applicable SEC rules and regulations. Medtronic management believes that non-GAAP financial measures provide information useful to investors in understanding the company's underlying operational performance and trends and to facilitate comparisons with the performance of other companies in the med tech industry. Non-GAAP financial measures should be considered supplemental to and not a substitute for financial information prepared in accordance with U.S. generally accepted accounting principles (GAAP), and investors are cautioned that Medtronic may calculate non-GAAP financial measures in a way that is different from other companies. Management strongly encourages investors to review the company's consolidated financial statements and publicly filed reports in their entirety. All GAAP to non-GAAP reconciliations are provided on our website.

Medtronic calculates forward-looking non-GAAP financial measures based on internal forecasts that omit certain amounts that would be included in GAAP financial measures. For instance, forward-looking organic revenue growth guidance excludes the impact of foreign currency fluctuations, as well as significant acquisitions or divestitures. Forward-looking diluted non-GAAP EPS guidance also excludes other potential charges or gains that would be recorded as non-GAAP adjustments to earnings during the fiscal year. Medtronic does not attempt to provide reconciliations of forward-looking non-GAAP EPS guidance to projected GAAP EPS guidance because the combined impact and timing of recognition of these potential charges or gains is inherently uncertain and difficult to predict and is unavailable without unreasonable efforts. In addition, the company believes such reconciliations would imply a degree of precision and certainty that could be confusing to investors. Such items could have a substantial impact on GAAP measures of financial performance.

#### **Financial comparisons**

References to results increasing, decreasing, or remaining flat are in comparison to the same period in the prior fiscal year. References to organic revenue growth exclude the impact of significant acquisitions or divestitures and currency. Unless stated otherwise, quarterly and annual rates and ranges are given on an organic basis. References to sequential revenue changes are made on an "as reported" basis. Unless stated otherwise, all references to share gains or losses are as of the most recently completed calendar quarter, on a revenue basis, and in comparison to the same period in the prior year.



## Delivering on FY24 commitments

Building track record of consistency; strong cadence of innovative product approvals



# Leading positions across large secular growth markets amplified by latest game-changing innovative approvals

- Delivering mid-single digit organic revenue growth, driven by meaningful investments in many high-growth MedTech markets
- Evolutionary product launches across diabetes, atrial fibrillation, hypertension, cardiac rhythm management and soft tissue surgery poised to alter market dynamics



#### Comprehensive transformation taking hold; making scale count

 Streamlined operating model and revised incentives have enhanced operating health and financial performance; executing programs to drive scale across global operations, technology platforms, and commercial org



# Focused on restoring earnings power and committed to delivering strong shareholder returns

 Recent results reflect performance-driven culture; driving efficiencies to partially mitigate known earnings headwinds (inflation, FX and tax); maintaining strong balance sheet with intentional capital allocation while growing our dividend



## Q3 FY24 highlights & financial summary

Solid execution results in MSD revenue growth driven by broad-based strength across multiple businesses and geographies; Major innovative product approvals; Raising FY24 guidance

## 炒

## Building momentum and solid overall execution; delivering durable MSD revenue growth

- Notable strength in Core Spine, Cardiac Surgery, Cardiac Pacing, Structural Heart, and Diabetes, with U.S. Diabetes returning to growth
- Strong growth in international markets, as we expand access to our innovative healthcare technologies globally



## Rapid cadence of new product approvals continued; differentially investing in our pipeline of highest growth opportunities

- Several recent product approvals that are just starting, or yet to contribute, to growth, including Aurora EV-ICD™, PulseSelect™ pulsed field ablation system, Nitron CryoConsole™ system, Percept™ RC featuring BrainSense™ technology, MiniMed™ 780G System with Simplera Sync™ CGM, and Symplicity Spyral™ RDN system
- Advancing innovative core technologies in robotics, Al, and closed loop systems; 5 Al products already FDA approved



## Seeing early results from focus on restoring earnings power with margins ahead of expectations and improved cash flow

Comprehensive transformation continues; executing programs to leverage our scale and drive efficiencies

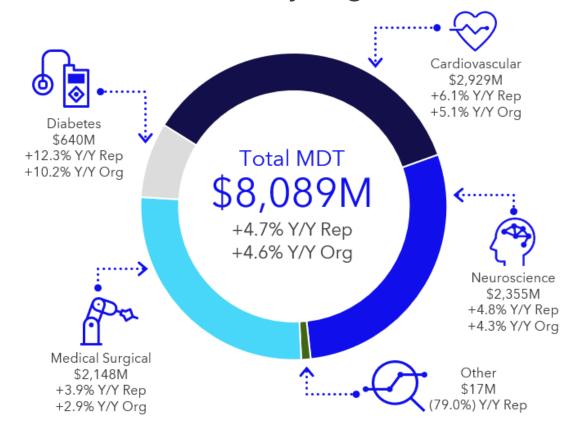
- Adj. gross margin improved, overcoming 60 bps FX impact and continued elevated inflation; seeing early benefits of COGS efficiency efforts
- Adj. EPS grew 8.5% constant currency; \$2.1B in free cash flow

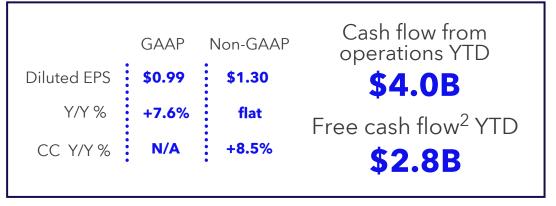


#### On Q3 beat, raising FY24 revenue and EPS guidance

Given top and bottom line Q3 beat, raising FY24 organic revenue growth guidance to new range of 4.75% to 5%; FY24 EPS guidance moves up 4 cents at midpoint to \$5.19-\$5.21

#### Revenue<sup>1</sup> by segment





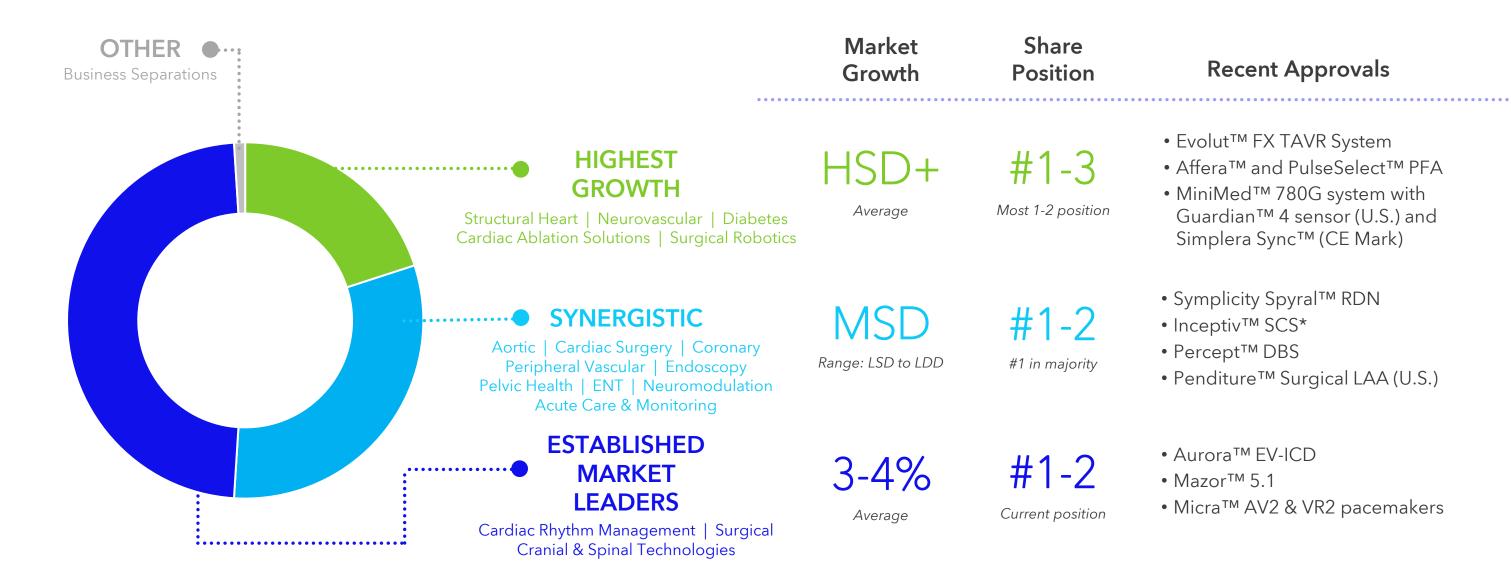


<sup>1)</sup> Data has been intentionally rounded to the nearest million and, therefore, may not sum.

<sup>2)</sup> Operating cash flows less property, plant, and equipment additions.

## Combined portfolio is increasingly well-positioned to deliver growth

Confidence to deliver long-term mid-single digit organic revenue growth in-line with end markets



\*Currently under FDA review

## Cardiac Ablation | Poised to expand share in underpenetrated, attractive EP space

Innovation in Cryo, PFA, and Mapping to strengthen competitiveness in both single shot and focal segments

#### **OPPORTUNITY**

\$8B+

EP market today - LDD CAGR

Pipeline to maintain leadership in single-shot and capture share in focal segment

**CATALYSTS** 

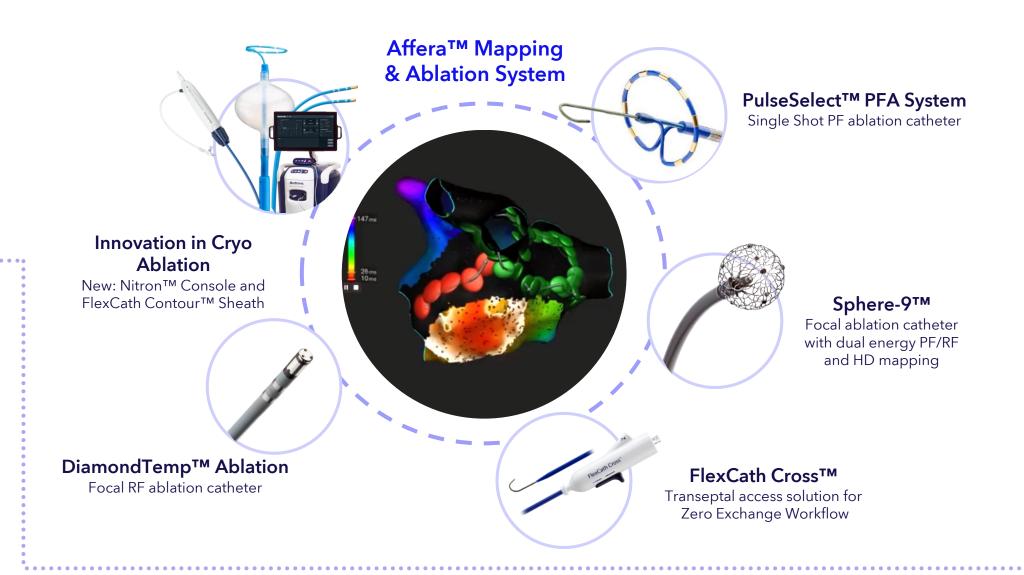
## PulseSelect •

1st PFA approved in U.S. market

Affera Sphere-9 focal and PulseSelect singleshot PFA solutions approved in Europe

## SPHERE Per-AF

U.S. IDE results of Affera Sphere-9 focal ablation catheter in 1H'CY24



## Diabetes | Returning to growth as Smart Dosing overtakes current therapies

Only company investing in a complete ecosystem of differentiated technology for Intensive Insulin patient population

#### **OPPORTUNITY**

\$14B+

Diabetes market, growing double-digits

\$6B+ is near-term addressable market for AID, Patch & Pump

**CATALYSTS** 

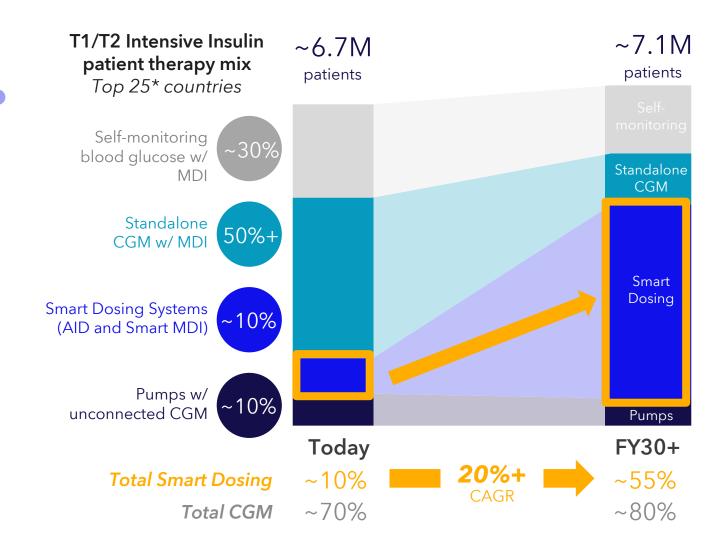
#### U.S. Return to Growth

MiniMed™ 780G system delivers leading~80% TIR\*\* with automatic insulin dosing every 5 minutes

## 780G + Simplera Sync

with Meal Detection Technology™ algorithm

Received CE Mark; U.S. IDE enrollment completed with submission in H1 CY24





MiniMed™ 780G AHCL + Simplera Sync™



+ InPen™



**Next-Generation AID Systems** 8-Series & Patch Pump + Next Gen Sensor

Growth driven by conversion of standalone CGM & MDI to superior outcomes of smart dosing

# Structural Heart | Positioned to execute on significant TAVR and M&T opportunity Large, HSD to LDD growth TAVR segment with additional investments in rapidly-growing Mitral & Tricuspid

**OPPORTUNITY** 

\$6B+

TAVR segment today: HSD to LDD CAGR

Rapidly-growing, underpenetrated segment

**CATALYSTS** 

## Evolut<sup>™</sup> FX

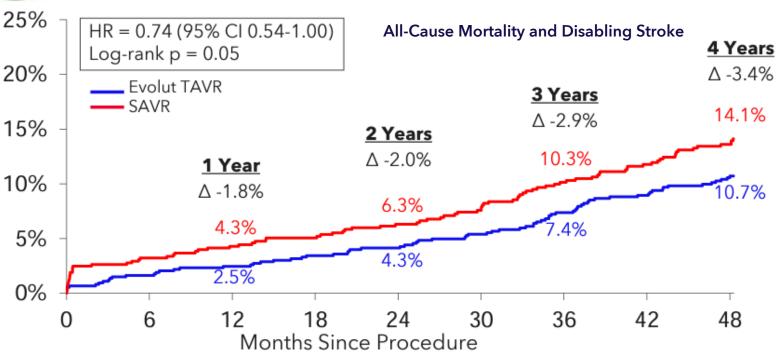
Global commercialization on strength of long-term data; recent launch in Western Europe

## **SMART Trial**

1-year results for Evolut vs. Sapien head-to-head in small annuli patients at ACC.24



#### **Evolut Low Risk 4-year Data**



Significantly better hemodynamics and continued increasing separation in death and disabling stroke vs. SAVR

## Hypertension | Symplicity Spyral™ revolutionary treatment

Hypertension is the leading modifiable cause of heart attack, stroke, and death; Despite medication, control rates remain low

**OPPORTUNITY** 

## 1 Billion +

people worldwide with hypertension

**CATALYSTS** 

# Global Expansion

25,000+ patients treated globally; launching into U.S. market; China next

## Reimbursement

Leveraging robust long-term clinical and realworld data to establish reimbursement

Active discussion with private payers and CMS

## Guidelines

Published SCAI / NKF consensus paper & European society of hypertension update



#### Significant, safe, and sustained blood pressure reductions

4 random control trials and the only realworld registry demonstrating safe blood pressure reductions out to 3 years



#### Simple and versatile design

Design enables one catheter to treat all vessels between 3 and 8 mm





#### Exclusive, customizable oneon-one support

Designed to help healthcare providers activate, advance, accelerate and optimize their Symplicity program

## Established Market Leaders | Leading positions in largest businesses

#### Continued innovation extending advantages and generating attractive higher-margin growth

#### **Cardiac Rhythm Management**



Aurora EV-ICD™ System

Micra™ AV2

and VR2

Transcatheter

Pacing System

SelectSure<sup>™</sup>

MRI SureScan®

**Model 3830** 

Cardiac Lead

limited market release underway; ~\$300M market today growing to \$1B

 Growing trend favoring conduction system pacing 3830, the only lead approved for conduction

- Aurora EV-ICD™ U.S. & WE
- Winning share with Micra™ leadless pacemakers; nextgen VR2/AV2 improves procedure efficiency, battery longevity, and AV synchrony performance
- (CSP) with our SelectSure™ system pacing in the U.S.

#### **Cranial & Spinal Technologies**



**AiBLETM** Spinal Digital Surgical Ecosystem

- Unlocking growth and share gains in attractive \$15B low-mid single growth segment at technology driven inflection point
- AiBLE™ ecosystem has market leading global installed base of 10K+ units benefitting from decades-long investing; driving pull-through of our implants
- Innovations are accelerating provider and patient focus on enabling tech and AI; Mazor™ robot is 1<sup>st</sup> and only robotics system with integrated Al planning and bone cutting



#### Surgical



Hugo™ Robotic Assisted Surgery (RAS)



Touch Surgery™ Al-powered video review & analytics platform



Powered Stapler with Tri-Staple™ technology

- Attractive growth profile driven by shift to minimally invasive surgery, including RAS
- Executing Urology IDE trial; starting enrollment for Hernia trial soon; focused on pipeline of advanced instruments for Hugo™ RAS
- Launching broader digital capabilities with focus on improving surgeon skillset and patient outcomes.
- Innovation across Open and Laparoscopic modalities with leading share for Tri-Staple™ and Ligasure™ instruments

Medtronic

## Synergistic Businesses | Leveraging technology, channel and infrastructure

#### Meaningful innovation with transformative opportunity for interventional and diagnostic procedures

FNT

Cardiac Surgery

Neuromodulation

Endoscopy



**PROPEL<sup>TM</sup>** Sinus Implant









Inceptiv™ Spinal Cord Stimulator with **ECAPs** 



Percept™ RC **DBS** with BrainSense™ technology



GI Genius™ Intelligent Al-enabled **Endoscopy Module** 

- Leading position in \$1.7B ENT market growing HSD
- Successful acquisition of Intersect ENT delivering highteens YTD growth as we leverage our global scale and existing channel partnerships
- Comprehensive portfolio; largest direct sales organization in industry; 25-year legacy of innovation

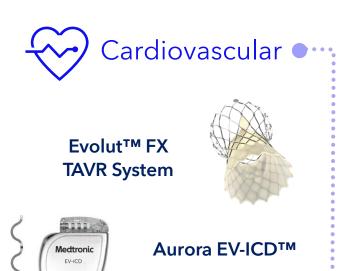
- \$150M HSD U.S. segment growth; launch underway
- Only LAA exclusion device that can be recaptured, repositioned, and redeployed; Curved clip and tip-first closure design matches atrial anatomy and provides secure exclusion
- Leveraging existing sales channel to expand access to U.S. customers

- Expand share in combined \$3.2B DBS and SCS markets with sensing-enabled therapies; unique full-body MRI access
- Percept<sup>™</sup> RC first DBS sensingenabled rechargeable device
- o **Inceptiv™** most advanced stim system featuring closed-loop on multiple waveforms; smallest and thinnest device
- H1 FY24 launches in Europe and Japan; Percept™ RC recently approved by FDA; Inceptiv™ pending FDA approval

- Developing ~\$400M U.S. Alassisted colonoscopy market opportunity; <5% penetrated
- Backed by strong clinical evidence, with one of the highest increases in adenoma detection rate (ADR)
- Expanding beyond polyp detection with AI Access™, a scalable software platform hosted on GI Genius™ enabling multiple AI applications for different procedures

## Recent approvals and launches drive confidence in near-term revenue growth

Continued advancements and disruptions to fuel growth and share gain/recapture across our Portfolios













Pipeline™ Vantage with Shield

Technology™

Neuroscience •

**AiBLETM** 







\*Not commercially available in the U.S. \*\*Currently under FDA review

## Guidance and assumptions through FY24

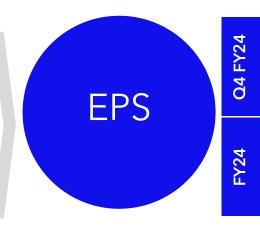
#### Encouraged by continued strength in underlying fundamentals, improved product availability, & innovative product launches

- All segments roughly in-line with the corporate average; Diabetes will ramp through the year
- Q4 guidance consistent with further acceleration on a Y/Y comp-adjusted basis
- Organic growth excludes FX<sup>2</sup> and sales from Other<sup>3</sup>



Guidance	FX <sup>2</sup>	Reported Range				
+4.0% to +4.5%	(\$120M) to (\$70M)	\$8.4 to \$8.5B				
+4.75% to +5.0%	(\$15M) to \$35M	\$32.1 to \$32.2B				

• Inflation, FX, interest, & tax impacting earnings power in FY24; Prioritizing R&D investments; meaningful expense management to partially mitigate headwinds



Guidance	FX <sup>2</sup>	Constant Currency					
\$1.44 to \$1.46	(~5%)	(3%) to (2%)					
\$5.19 to \$5.21	(~7%)	+5% to +5%					

Note: EPS guidance does not include any charges or gains that would be reported as non-GAAP adjustments to earnings during the fiscal year; Guidance on this slide is as of Q3 earnings on Feb. 20, 2024, and should not be interpreted as a reiteration of guidance

- 1) FY23 reported revenue of \$31,227 less IP Agreement of \$265M and less Other of \$358M, adjusted FY23 revenue at \$30,604M
- 2) While FX rates are fluid, assumptions above are based on rates as of February 2024
- 3) Other includes Cardinal Health Manufacturing Agreements, Mozarc Medical Manufacturing & Servicing Agreements and Ventilators & Associated Service



## Exercising decisive capital allocation

Prioritizing innovation-driven growth investments while delivering consistent dividends to shareholders

Investments for Growth

#### **Research & Development**

Target R&D growth at/above revenue growth



Minority investments, strategic partnerships, & incubators

Add to traditional investment



#### Blackstone

~\$1.5B

invested as of **Q3 FY24** 



75+ companies

Return to Shareholders

#### Focus on tuck-in M&A and

**Smart M&A & Divestitures** 

reinvest proceeds from divestitures to add exposure to high-growth markets and streamline portfolio





**9** acquisitions announced for

**\$3.5B** in total consideration since FY21



#### **Dividend & Share Repurchase**

Target minimum of 50% of Free Cash Flow returned to shareholders annually; prioritizing dividends

FY23

\$4.0B

Net share repurchases & dividends

86%

of Free Cash Flow

**46 Years** of dividend increases

Member of S&P 500 Dividend **Aristocrats** 

\$4.4B shares repurchased since FY21

## Extensive transformation to improve durability of our growth

Foundational changes driving improved performance; supports leveraged earnings growth over time

## Impactful Changes

- Changed operating model by removing group structure and empowering individual businesses
- Centralized global operations, quality, and supply chain
- ✓ Recruited multiple new leaders, many from outside the industry
- ✓ Increased capital allocation to highest growth opportunities as part of portfolio management
- ✓ Revised incentives to elevate performancedriven culture based on execution, speed, and playing to win

## **Expected Benefits**

## **Durable revenue growth**

- Game-changing innovation
- Commercial execution

## Leveraged earnings growth

- Drive efficiencies
- Realize benefits of scale

## Operations & Supply Chain | Significant opportunities for cost savings over time

Increasing confidence to deliver consistent cost out in excess of inflation to help enable gross margin improvement

## Supplier Performance .....

Reduce suppliers & leverage spend

- Exited ~200 non-strategic suppliers
- ✓ Completed: Metals RFP >10% savings
- Beginning: Plastics RFP
- Accelerate execution of supplier generated cost down ideas

#### Near-term **COGS** cost savings opportunity

Lean principles & consistent metrics

**Culture & Incentives** 

- ✓ Consistent KPIs across >70 sites
- Lean processes & performance culture driving 5% labor productivity improvement
- Enabling & empowering all 45K GOSC employees as problem solvers with aligned incentives

#### -----Automation & Digitalization

Minimize human touch points & real time analytics

- ✓ 28 automated inspection programs across 8 sites, eliminating human inspection
- Real time data analytics & connectivity to yield productivity gains and reduce waste
- Expand automation programs & systems to more sites

## **Network & Capacity Optimization**

Global network design & capabilities

- ✓ Closing 5+ manufacturing sites & consolidating 8 distribution centers into 2 in FY24
- Optimize network & expand capabilities across greenfield sites
- Vertically integrate as needed, leverage contract manufacturing

## **Integrated Business Planning**

Enhanced systems & product rationalization

- ✓ Implemented demand planning software to improve accuracy
- ✓ Significant backorder reduction; Improved product availability
- Reduce finished goods and raw material inventory
- Active SKU management



## Engineering Al Solutions | Transforming how we deliver innovation

Al Center of Excellence driving a cohesive and purposeful strategy to advance our leadership position in Al-enabled care

#### Harnessing the power of AI today

Clinical decision support | New indications | Personalized treatment

#### GI Genius™

#### intelligent endoscopy with Al

Aids the detection of colorectal polyps, significantly decreases miss rate (2x) of polyps and adenomas\*



#### Al-enabled surgery

Processes surgical videos to identify surgical phases for procedure optimization; provides detection of surgical instruments and anatomy identification



#### digital ecosystem for neurosurgery

Optimizes surgical approaches and enables precise surgical execution to reduce variability and improve outcomes by applying predictive post-operative alignment

#### MiniMed 780G System™

#### with Meal Detection Technology™ Algorithm

Simplifies diabetes management & improves outcomes by applying machine learning to automatically adjust insulin delivery every 5 minutes to deliver more Time in Range

#### **LINQTM**

#### insertable cardiac monitor with AccuRhythm™ Al

Long-term heart monitoring that includes Al-enabled algorithms to reduce burden and increase insights for patients, physicians and hospital system



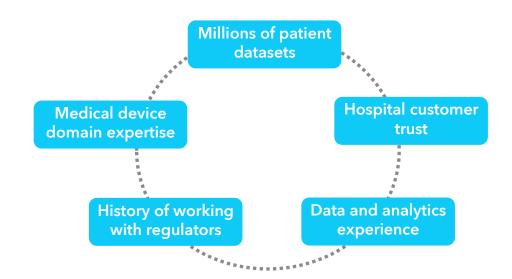








# Uniquely positioned to advance AI; establishing Center of Excellence



Al Center of Excellence Common platforms & shared services to cost effectively accelerate enterprisewide Al innovation



## Near-to-long-term sustainability objectives

#### Robust governance structures and processes underpin our sustainability strategy





	Sustainability targets and progress	Baseline	End date	FY23 status
	Reduce greenhouse gas emissions intensity by 50%	FY20	FY25	35%
	Reduce energy intensity by 20%	FY20	FY25	<b>6%</b>
	Source 50% of energy from renewable and alternative sources	FY20	FY25	31% <sup>1</sup>
Climate stewardship	Reduce water usage intensity by 15%	FY20	FY25	<b>9</b> %
stewardship	Reduce waste intensity by 15%	FY20	FY25	17%
	Become carbon neutral in our operations (scope 1 and 2)	N/A	FY30	On track
	Reach net-zero emissions	N/A	FY45	On track
	Reduce packaging waste by 25% for four <sup>2</sup> targeted high-volume product families <sup>3</sup>	FY21	FY25	7%
	Minimize impact of instructions for use (IFU) through a 35% paper reduction	FY21	FY27	1%
	Publish partial life cycle assessments (LCA) for 100% of products and full LCAs for 50% of products	N/A	FY30	New in FY23
Product	Convert 50% of eligible product codes to electronic IFUs within applicable regions	N/A	FY30	New in FY23
stewardship	Integrate circularity and eco-design criteria into the New Product Development process	N/A	FY30	New in FY23
	Achieve one of the following for 95% of eligible plastic packaging: is industrially recyclable, contains postindustrial recycled content, demonstrates optimized design	N/A	FY30	New in FY23
	Reduce packaging for 20 additional high-volume products for a total of 50% reduction	N/A	FY30	New in FY23
Access and	Flow 20% of revenue from products released in the prior 36 months (vitality index)	N/A	FY25	16%
Innovation	Serve 79 million patients annually through strategies that increase healthcare access <sup>4</sup>	N/A	FY25	74 million +
Product quality	Reduce aggregate product complaint rate by 10% for identified product families <sup>5</sup>	FY20	FY25	39%
	Reach 45% representation of women in manager-and-above roles globally through focus on effective practices	N/A	FY26	43%
ID&E	Reach 30% representation of ethnically diverse groups in manager-and-above roles in the U.S. through focus on effective practices	N/A	FY26	28%
	Increase spend with U.S. diverse-owned suppliers by 5% Y/Y through FY26 through focus on effective practices	FY22	FY23	37%

<sup>1)</sup> Annual progress is cumulative and represented as the growth in sourcing over the FY20 baseline year. Value includes purchases renewable electricity credits.

<sup>2)</sup> Four product families include: Tri-staple, Polysorb, Absorbatack, Spinal Implants

<sup>3)</sup> High-volume product families identified based on weight, material selection, and sourcing

<sup>4)</sup> Target was adjusted in FY23 after announcement of plans to divest the PM/RI businesses

<sup>5)</sup> For more information see page 17 of the FY23 Sustainability Report found on the Medtronic <u>Investor Relations website</u>

#### Leading in engagement, citizenship and innovation



#### DiversityInc

#2 in Diversity Top 50, #2 for Mentorship, #7 for Supplier Diversity, #5 for ESG, #1 for Top company for executive women, #1 for Latino executives, #4 for Asian American executives



2022 Great Place To Work ® And Fortune Magazine

#12 Worlds Best Workplaces™



Great Place to Work ® certified awarded to Medtronic in Australia, Greater China, Spain, and 20 other countries



Human Rights Campaign

100% Corporate Equality Index Human Rights Campaign - Best Places to Work for LGBTQ+ in South America -Medtronic Chile



U.S. Chamber of Commerce Foundation Best Corporate Citizens Awards

Named Best Corporate Steward - Large Business



Top Employers Institute certified

Awarded to Medtronic in the U.K., Egypt, South Africa, and 6 other countries



Ethisphere

One of the 2023 Worlds Most Ethical Companies®



2023 Disability: IN and the American Association of People with Disabilities Disability Equality Index® Best Places to Work™ – 100% Score 6<sup>th</sup> consecutive year with top score



2023 Hispanic Association on Corporate Responsibility

5-star awards across all 4 pillars – Employment, Philanthropy, Procurement, & Governance – 2<sup>nd</sup> consecutive year



Dow Jones Sustainability Index

DJSI World Index for 2 consecutive years DJSI North American Index for 15 consecutive years

Named one of America's 2022

**Best Employers** for Veterans by Forbes

Forbes

America's Best Employers for Veterans 2022



Glassdoor

Best Places to Work 2022



Just Capital

One of America's Most JUST Companies in 2024



2022 India's Best Workplaces for Women Medtronic Engineering and Innovation Centre in Hyderabad



IR Magazine

2023 Best IR Website: Runner-up for Best IR in Healthcare

Medtronic

## Becoming a mission-driven AND performance-driven culture

Several recent meaningful approvals | Deliver durable growth | Improving earnings power to create shareholder value







#### Q3 FY24 GAAP to non-GAAP reconciliations

Three months ended January 26, 2024

#### MEDTRONIC PLC GAAP TO NON-GAAP RECONCILIATIONS(1)

(Unaudited)

(in millions, except per share data)	Net Sales	Cost of Products Sold	Gross Margin Percent	Operating Profit	Operating Profit Percent	Income Before Income Taxes	Net Income attributable to Medtronic	Diluted EPS	Effective Tax Rate
GAAP	\$ 8,089	\$ 2,782	65.6 %	\$ 1,483	18.3 %	\$ 1,472	\$ 1,322	\$ 0.99	9.2 %
Non-GAAP Adjustments:									
Amortization of intangible assets	_	_	_	419	5.2	419	354	0.27	15.5
Restructuring and associated costs (2)	_	(12)	0.1	55	0.7	55	46	0.03	16.4
Acquisition and divestiture-related items (3)	_	(12)	0.1	58	0.7	58	52	0.04	10.3
(Gain)/loss on minority investments (4)	_	_	_	_	_	24	24	0.02	_
Medical device regulations (5)	_	(18)	0.2	26	0.3	26	21	0.02	19.2
Certain tax adjustments, net (6)	_	_	_	_	_	_	(92)	(0.07)	_
Non-GAAP	\$ 8,089	\$ 2,740	66.1 %	\$ 2,042	25.2 %	\$ 2,055	\$ 1,728	\$ 1.30	15.2 %
Currency impact	(68)	(66)	0.6	164	2.3			0.11	
Currency Adjusted	\$ 8,021	\$ 2,674	66.7 %	\$ 2,206	27.5 %			\$ 1.41	
				Three mon	ths ended Ja	nuary 27, 20	023		
(in millions, except per share data)	Net Sales	Cost of Products Sold	Gross Margin Percent	Operating Profit	Operating Profit Percent	Income Before Income Taxes	Net Income attributable to Medtronic	Diluted EPS	Effective Tax Rate
GAAP	\$ 7,727	\$ 2,689	65.2 %	\$ 1,392	18.0 %	\$ 1,375	\$ 1,222	\$ 0.92	10.6 %
Non-GAAP Adjustments:									
Amortization of intangible assets	_	_	_	431	5.6	431	367	0.28	15.1
Restructuring and associated costs (2)	_	(26)	0.3	104	1.3	104	83	0.06	20.2
Acquisition and divestiture-related items (3)	_	(9)	0.1	34	0.4	34	29	0.03	26.7
(Gain) loss on minority investments (4)	_	_	_	_	_	(8)	(8)	(0.01)	_
Medical device regulations (5)	_	(23)	0.3	37	0.5	37	31	0.02	18.9

See description of non-GAAP financial measures contained in the press release dated February 20, 2024.

(1) The data in this schedule has been intentionally rounded to the nearest million or \$0.01 for EPS figures, and, therefore, may not sum

\$ 7,727 \$ 2,630

(2) Associated costs include costs include costs include as a direct result of the restructuring program, such as salaries for employees supporting the program, consulting expenses, and asset write-offs.

66.0 % \$ 1.998

25.9 % \$ 1.973 \$

1,727 \$ 1.30

12.1 %

- (3) The charges primarily include business combination costs, changes in fair value of contingent consideration, and charges related to the potential separation of the Patient Monitoring and Respiratory Interventions businesses within our Medical Surgical Portfolio.
- (4) We exclude unrealized and realized gains and losses on our minority investments as we do not believe that these components of income or expense have a direct correlation to our ongoing or future business operations.
- (5) The charges represent incremental costs of complying with the new European Union (E.U.) medical device regulations for previously registered products and primarily include charges for contractors supporting the project and other direct third-party expenses. We consider these costs to be duplicative of previously incurred costs and/or one-time costs, which are limited to a specific time period.
- (6) The net tax benefit primarily relates to a change in a Swiss Cantonal tax rate associated with previously established deferred tax assets from intercompany intellectual property transactions and the step up in tax basis for Swiss Cantonal purposes.

	THIRD QUARTER						
		REPORTED	)			ORGANIC	
(in millions)	FY24	FY23	Growth	Currency Impact <sup>(2)</sup>	Adjusted FY24		
Cardiovascular	\$ 2,929	\$ 2,760	6.1 %	\$ 28	\$ 2,901	\$ 2,760	5.1 %
Cardiac Rhythm & Heart Failure	1,470	1,419	3.6	16	1,454	1,419	2.5
Structural Heart & Aortic	843	760	10.9	10	833	760	9.6
Coronary & Peripheral Vascular	616	581	6.0	2	614	581	5.7
Neuroscience	2,355	2,248	4.8	10	2,345	2,248	4.3
Cranial & Spinal Technologies	1,204	1,128	6.7	3	1,201	1,128	6.5
Specialty Therapies	726	699	3.9	3	723	699	3.4
Neuromodulation	425	420	1.2	4	421	420	0.2
Medical Surgical	2,148	2,068	3.9	20	2,128	2,068	2.9
Surgical & Endoscopy	1,616	1,546	4.5	18	1,598	1,546	3.4
Patient Monitoring & Respiratory Interventions	532	522	1.9	2	530	522	1.5
Diabetes	640	570	12.3	12	628	570	10.2
Other <sup>(3)</sup>	17	81	(79.0)	(2)	_	_	_
TOTAL	\$ 8,089	\$ 7,727	4.7 %	\$ 68	\$ 8,001	\$ 7,646	4.6 %

- (1) The data in this schedule has been intentionally rounded to the nearest million and, therefore, may not sum.
- (2) The currency impact to revenue measures the change in revenue between current and prior year periods using constant exchange rates.
- (3) Includes inorganic revenue from the divested Renal Care Solutions business and Transition Manufacturing Agreements from previously divested businesses.

	Nine months ended					
(in millions)	January 26, 2024		January 27, 2023			
Net cash provided by operating activities	\$	4,010	\$	3,579		
Additions to property, plant, and equipment		(1,161)		(1,081)		
Free Cash Flow <sup>(2)</sup>	\$	2,849	\$	2,498		

See description of non-GAAP financial measures contained in the press release dated February 20, 2024.

- (1) The data in this schedule has been intentionally rounded to the nearest million, and, therefore, may not sum.
- (2) Free cash flow represents operating cash flows less property, plant, and equipment additions.

Certain tax adjustments, net

Non-GAAP